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## **Blind Spots Why We Fail**

But we are not as ethical as we think we are. In Blind Spots, leading business ethicists Max Bazerman and Ann Tenbrunsel examine the ways we overestimate our ability to do what is right and how we act unethically without meaning to. From the collapse of Enron and corruption in the tobacco industry, to sales of the defective Ford Pinto, the ...

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## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

Explaining why traditional approaches to ethics don't work, the book considers how blind spots like ethical fading--the removal of ethics from the decision--making process--have led to tragedies and scandals such as the Challenger space shuttle disaster, steroid use in Major League Baseball, the crash in the financial markets, and the energy crisis. The authors demonstrate how ethical standards shift, how we neglect to notice and act on the unethical behavior of others, and how compliance ...

## **Amazon.com: Blind Spots: Why We Fail to Do What's Right ...**

" Blind Spots is a good book. It tells a story in a clear and compelling fashion, which is what a book is for. The story is that we often act unethically, not because we're faced with ethical questions and decide to pick the 'bad' option, but because we fail to see that

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there is an ethical issue at all."

## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

In *Blind Spots*, leading business ethicists Max Bazerman and Ann Tenbrunsel examine the ways we overestimate our ability to do what is right and how we act unethically without meaning to. From the collapse of Enron and corrupt When confronted with an ethical dilemma, most of us like to think we would stand up for our principles.

## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

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## **Blind Spots Why We Fail to Do**

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Blind Spots is not just about these criminals, but about a much larger problem—the dishonest actions that we all take while still thinking of ourselves as wonderfully moral people. In this important book, Bazerman and Tenbrunsel show us how we fail to see our own immoral actions in an objective light, and the trouble that this biased view gets us into."—Dan Ariely, author of Predictably Irrational

## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

Tenbrunsel . . . set out to show that if we are to make ethical decisions, we need to recognize such blind spots in ourselves as our failure to view our own immoral actions objectively and our tendency to act based on how we want to behave rather than on how we should.'---Susan Schwartz, Montreal Gazette Read more From the Back Cover 'This fascinating book holds up a desperately needed mirror that

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objectively reveals a reflection we might not want to see.

## **Pdf Blind Spots Why We Fail To Do Whats Right And What To ...**

Explaining why traditional approaches to ethics don't work, the book considers how blind spots like ethical fading--the removal of ethics from the decision--making process--have led to tragedies and scandals such as theChallengerspace shuttle disaster, steroid use in Major League Baseball, the crash in the financial markets, and the energy ...

## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

Blind spots are used by researchers in the behavioral ethics literature to explain why good people (Feldman & Halali, 2017) may fail to comply with prescribed behavior (Bazerman & Tenbrunsel, 2011 ...

## **Blind Spots: Why We Fail to Do**

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### **What's Right and What to Do ...**

Recognizing why we do this and how we can get out of the trap is the subject of the new book, *Blind Spots: Why We Fail to Do What's Right and What to Do about It*, by Max H. Bazerman, a professor at Harvard Business School, and Ann E. Tenbrunsel, a professor of business ethics at the University of Notre Dame.

### **Blind Spots: We're Not as Ethical as We Think - Harvard ...**

In *Blind Spot: Why We Fail to See the Solution Right in Front of Us*, Dr. Rugg shares his story and shows how his toolkit of problem-solving techniques—such as his Verifier Method—can save the day, particularly in those times when the experts on your team have all the data in front of them but are still unaccountably at an impasse.

### **Blind Spots Why We Fail To Do Whats Right And What To Do ...**

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### **Blind spots : why we fail to do what's right and what to ...**

We all fail thousands of times in small



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and large ways. However, we don't make thousands of different mistakes--we make a handful of similar errors and we repeat them in endless variety. This...

### **Identifying Blind Spots and Self-Sabotaging Behaviors ...**

Blind Spots is a good book. It tells a story in a clear and compelling fashion, which is what a book is for. The story is that we often act unethically, not because we're faced with ethical questions and decide to pick the 'bad' option, but because we fail to see that there is an ethical issue at all.--  
"Neuroskeptic blog"

### **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

Get this from a library! Blind spots : why we fail to do what's right and what to do about it. [Max H Bazerman; Ann E Tenbrunsel] -- When confronted with an ethical dilemma, most of us like to think we would stand up for our principles. But

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we are not as ethical as we think we are. In this book the authors, both leading business ...

## **Blind spots : why we fail to do what's right and what to ...**

The Montréal Review, September 2011.

\*\*\*. "Blind Spots: Why We Fail to Do What's Right and What to Do about It" by Max H. Bazerman and Ann E. Tenbrunsel (Princeton University Press, 2011) \*\*\*. " Blind Spots is a bold argument against the decency of human beings, showing how we subvert our ethical principles time and time again.

## **Blind Spots | Max H. Bazerman and Ann E. Tenbrunsel**

Tenbrunsel... set out to show that if we are to make ethical decisions, we need to recognize such blind spots in ourselves as our failure to view our own immoral actions objectively and our tendency to act based on how we want to behave rather than on how we should." ---Susan Schwartz, Montreal

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## **Blind Spots: Why We Fail to Do What's Right and What to Do ...**

Blind Spots Why We Fail to Do What's Right and What to Do about It Blind Spots examines the ways we overestimate our ability to do what is right and how we act unethically without meaning to. This book suggests innovative individual and group tactics for improving human judgment. This product is available for purchase at Amazon.com.

## **Blind Spots - PON - Program on Negotiation at Harvard Law ...**

Tenbrunsel . . . set out to show that if we are to make ethical decisions, we need to recognize such blind spots in ourselves as our failure to view our own immoral actions objectively and our tendency to act based on how we want to behave rather than on how we should." ---Susan Schwartz, Montreal Gazette.

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